

**GLOUCESTER COUNTY INSURANCE COMMISSION  
AUTHORIZATION OF AMENDMENT TO CONTRACT AND SCHEDULE  
OF CONTRACTED SERVICES FOR THE PROVISION OF BENEFITS BROKERAGE AND  
CONSULTANCY SERVICES OF CONNER STRONG & BUCKELEW**

**WHEREAS**, the Gloucester County Insurance Commission (hereinafter the "Commission") is duly constituted as a joint insurance fund and is subject to certain requirements of the Local Public Contracts Law; and

**WHEREAS**, there exists a need for an amendment to the Service Agreement previously resolved by Resolution No. 5-11 on December 30, 2010, in addition to a revised Schedule of Contracted Services for the benefits brokerage and consultancy services of Connor Strong & Buckelew ("Connor Strong"); and

**BE IT RESOLVED**, that the Commission has issued an Amended Service Agreement for Connor Strong regarding their benefits brokerage and consultancy services. *Please see Amended Service Agreement attached hereto as Exhibit "A";* and

**BE IT FURTHER RESOLVED**, that Connor Strong has amended their Schedule of Contracted Services. *Please see Amended Schedule of Contracted Services also attached hereto as Exhibit "A";* and


**BE IT FURTHER RESOLVED**, by the Commissioners that Conner Strong and PERMA Risk Management Services ("PERMA") will continue to be separately compensated through standard broker compensation; and

**BE IT FURTHER RESOLVED**, that the standard commission rates shall be capped at \$3.64 per employee/per retiree, per month ("*PEPM*") for the benefits brokerage, not to exceed \$64,209.00; and

**BE IT FURTHER RESOLVED**, that the aforementioned standard commission rates shall become effective May 1, 2012 and shall be re-negotiated in November 2012 for the calendar year of 2013.

**ADOPTED** by THE GLOUCESTER COUNTY INSURANCE COMMISSION at a properly noticed meeting held on March 22, 2012.

**ADOPTED:**

  
GERALD A. WHITE, CHAIRMAN

**ATTEST:**

  
DEAN SIZEMORE, SECRETARY